



SEMESTRIAL REPORT

September 11 2023



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1. MESSAGE FROM CEO

Dear Partners,

Your attention is drawn to the unaudited Financial Results Report of Connections Consult SA (hereinafter referred to as "Connections" or the "Issuer") and the unaudited compiled financial results for the group of companies controlled by Connections Consult SA (hereinafter referred to as the "Connections Group" or the "Group") for the first half of 2023. .



2023 continued the global dynamics begun in the previous year and maintained the major contributors to global macro-economic uncertainty: inflation, rising energy prices, the war in Ukraine, growing eco-cyclical imbalances and, most recently, the spectre of new waves of covid infections.

Connections continued to navigate the beacons of general ambiguity and achieved some notable results in the first part of 2023:

- strengthening skills for tendering and delivery of complex infrastructure projects with public authorities as clients;
-
- Efforts in the first part of 2023 will have been crowned with success (we can say this considering that this report is written in September 2023, with a better understanding of the results of the first half of the year), with the signing of important contracts, with very high financial values and which announce a year 2023 at least at the level of the initial forecasts;
-
- Continuous improvement of corporate governance through the implementation of processes and procedures to ensure increased resilience of internal processes (financial discipline and predictability, staff appraisal, audit, etc.);
-
- planning the capital increase by issuing bonus shares;

We believe that we have laid the foundations of a construction that can face the potential imbalances and contractions that seem to be approaching and that, by diversifying the portfolio - public-private; internal-external; software development - infrastructure support - business process management - technology integration - will have an interesting development in the coming years, bringing benefits to shareholders and employees of the company.

At the end of the message, we come back to what we said in the March 2023 report:

We are confident that we will be better at managing our relationship with investors, we understand their importance and essential role in our development and we are working on improved governance of our relationship with the capital market. We strongly believe in the relevance of communication - when we have consistent topics to expose publicly - and we will never try to market half news just to speculate a momentary increase in share price. We're in the stock market for the long haul and we want to play honestly and transparently, without "stealing the lead" unnecessarily. For this reason we will not publicly expose information - unaudited or unvalidated by

clients/auditors. Thank you to the investors who have chosen Connections - for your trust, patience and support!

A "Thank you!" special goes from Radu and me, from the executive team and the Board of Directors, to the Connections team, to all colleagues who through their involvement, creativity and responsibility are achieving things we didn't even think possible!
Thank you!

Bogdan Liviu Florea & Radu Marcu
CONNECTIONS



2. Analysis of the Connections Group's activity for the 6-month period ended 30.06.2023

2.1 Analysis of Connections Group financial results

(comparison 6 months 2022 vs 6 months 2023 achieved vs estimated)

FINANCIAL PERFORMANCE OF THE GROUP

In the first six months of 2023, despite the uncertain economic environment, Connections Group's business continued to grow. The Group's operating performance, as expressed by the Operating Result, was well ahead of the previous year's same period. The Group recorded a significant increase in revenue, and estimates are that this growth can be sustained until the end of 2023.

The financial statements presented in the following paragraphs contain the Connections Group's *compiled* information for the period January to June 2023. Certain highlights are compared with the similar period in 2022 but also with the financial information that is subject to the budget construction for 2023 and we estimate that expectations will be exceeded.

The sections below and the associated tables present the comparative analysis of the key income statement indicators for the 2023 6 months achieved, 2023 6 months estimated, and 2022 6 months achieved.

Table 1 - Connections Group Financial Performance Comparison - 6 months realized 2023 vs 6 months estimated 2023 vs 6 months realized 2022

| Profit and loss account 6 months to 30 June 2023 | Compiled results H1 2023 (RON) | Estimated compiled results H1 2023 (RON) | Compiled results H1 2022 (RON) | Change realised vs estimate d 6L 2023 | Realised variation 6L 2023 vs 6L 2022 | Variation type Col 4 (Adverse "A" / Favourable "F") | Variation type Col 5 (Adverse "A") / Favourable "F") |
|--|-----------------------------------|--|---|---|---|--|--|
| | 1 | 2 | 3 | 4 = (1-2)/2 | 5 = (1-3)/3 | 6 | 7 |
| Operating income | 40.906.133 | 36.786.740 | 25.188.709 | 11% | 62% | F | F |
| Operating expenses | 36.153.660 | 33.573.947 | 23.677.583 | 8% | 53% | A | A |
| Operational result | 4.752.473 | 3.212.794 | 1.511.127 | 48% | 214% | F | F |
| Gross result | 4.651.439 | 3.177.694 | 1.471.418 | 46% | 216% | F | F |
| Net profit | 3.617.040 | 2.645.694 | 968.429 | 37% | 273% | F | F |
| Gross margin | 11% | 9% | 6% | | | | |

INCOME:

In 2023, Connections' revenue was 62% above the same period the previous year. This increase came as a result of Connections Consult signing major new contracts in particular. The main projects underway during the period under review were with public sector companies as beneficiaries.

Compared to the estimated revenue for the same 6-month period 2023, the Group recorded a favourable variance of 11% on the back of projects completed but not initially budgeted.

GROSS PROFIT:

For the period under review, Gross Profit shows a significant favourable variation (46%) compared to the estimate, both due to the recording of higher than expected revenues (unbudgeted projects) and due to expenditure savings. Compared to the same period of the previous year, however, there was a remarkable increase of 216%, due to the increase in overall activity, especially in the Software sector.

GROSS MARGIN

The year 2022 was a year of change in which Connections on the one hand continued the major commitments contracted at the end of 2021 in the Software Development service line, and on the other hand won a number of significant projects in this area, the benefits of which partially materialised at the end of 2022 and continued to be realised in the first 6 months of 2023. These commitments involved careful preparation of capacity to deliver new projects by committing highly skilled resources. For this reason, the gross margin of the entire group improved both compared to the same period last year and compared to what was initially estimated.

2.2 Analysis of service lines

INCOME COMPOSITION OF THE CONNECTIONS GROUP

Revenues generated by each service line (hereinafter referred to as *Departments*) have developed in line with the Group's strategy of developing new technologies and improving existing ones.

In line with the proposal, the growth was matched by a decrease in the share of traditional services - BPO & ITO - demonstrating the Group's commitment to take steps towards its goal of becoming a regional leader in digital transformation.

ABSOLUTE VALUES

The comparisons below highlight the significant increases in revenue for the Software department which as of 30 June 2023 holds 53% as a share of total revenue as shown in **Table 2** below. By comparison, the revenue shares of the BPO and ITO departments are on a downward trend, with BPO reaching 32% at 30 June 2023 from 58% in 2021 and ITO at 10% from 12% respectively.

Table 2 - Evolution of Individual Weights in Total Revenue by Department within the Connections Group:

| | BPO | ITO | Sw | RPA | Other |
|------------------------------------|-------|-------|-------|------|-------|
| Income 6 months 30 June 2023 | ↓ 32% | ↓ 10% | ↑ 53% | ↓ 3% | 1% |
| Income 12 months 31 December 2022 | ↓ 48% | ↓ 10% | ↑ 36% | ↓ 6% | 0% |
| Income 6 months 30 June 2022 | ↓ 56% | ↓ 11% | ↑ 29% | ↓ 3% | 0% |
| Income 12 months 31 December 2021 | ↓ 58% | ↓ 12% | ↑ 22% | ↓ 6% | 2% |
| Income 6 months 30 June 2021 | ↓ 57% | ↓ 14% | 23% | ↓ 7% | 0% |
| Revenue 12 months 31 December 2020 | 68% | 17% | 9% | 6% | 0% |

In the table below, we have shown the comparisons with the initial estimates for the first 6 months of 2023. The main decrease in revenue compared to initial estimates is in the ITO (Service Delivery) line, where an estimated project for June has not yet materialised. In comparison, the Software, BPO and RPA segments recorded considerably higher revenues than expected, on the back of new projects (Software and RPA) and higher than anticipated orders (BPO).

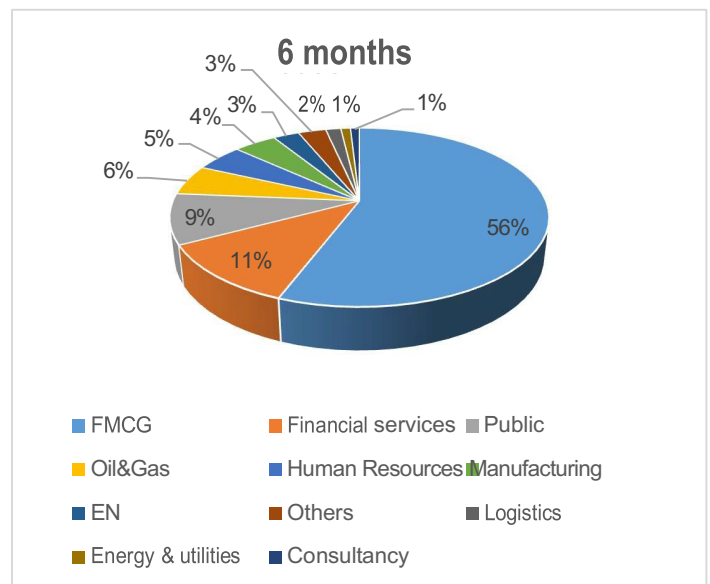
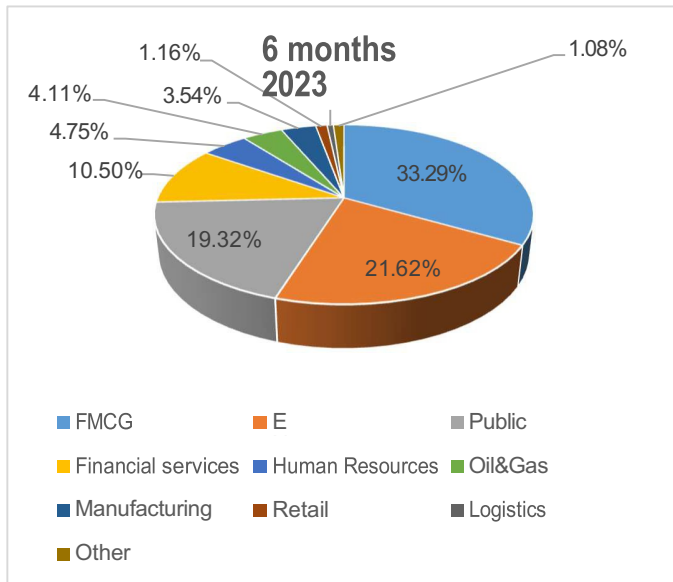
Table number 3 shows a comparison of the revenue realised in the first part of 2023 and the estimated revenue in the budget year for the same period.

Table no. 3 - Comparison of realised vs. estimated revenues 6 months 2023, broken down by Departments

| Department Comparison | Revenue H1 | 2023 Revenue H1 | |
|-----------------------|-------------------|-------------------|------------|
| | made | 2023 estimated | |
| BPO | 13,276,374 | 12,185,528 | 9% |
| ITO | 3,994,706 | 5,697,221 | -30% |
| Sw incl Brusch | 21,775,946 | 17,719,065 | 23% |
| RPA | 1,321,702 | 1,148,927 | 15% |
| Other | 537,406 | 36,000 | |
| | 1393% | | |
| | 40,906,133 | 36,786,740 | 11% |

2.3 Presentation of the main project portfolio in relation to the economic sectors

The graphs below show the comparative structure of Connections Group's turnover in H1 2023 vs H1 2022.



As can be seen from the graphs highlighted above, while FMCG remains the main contributing segment in Connections' revenue structure, its share of total revenue has declined considerably, with two other sectors standing out in particular: IT (largely due to a non-recurring cybersecurity project) and the public sector, in the software department, due to large-scale projects won in this area. As announced since last year, the share of the public sector will continue to grow until the end of 2023.

We can also notice an increase in the level of sector heterogeneity, a widening of the range of sectors represented in the commercial relations between Connections and its partners compared to previous years when there was a high concentration in only one or maximum two sectors.

3. Connections highlights in 2023

In 2023, the company's business was largely focused on winning new customers, significant contracts and strengthening corporate governance. In addition, we started the steps for the 1:10 bonus share capital increase which was completed in August.

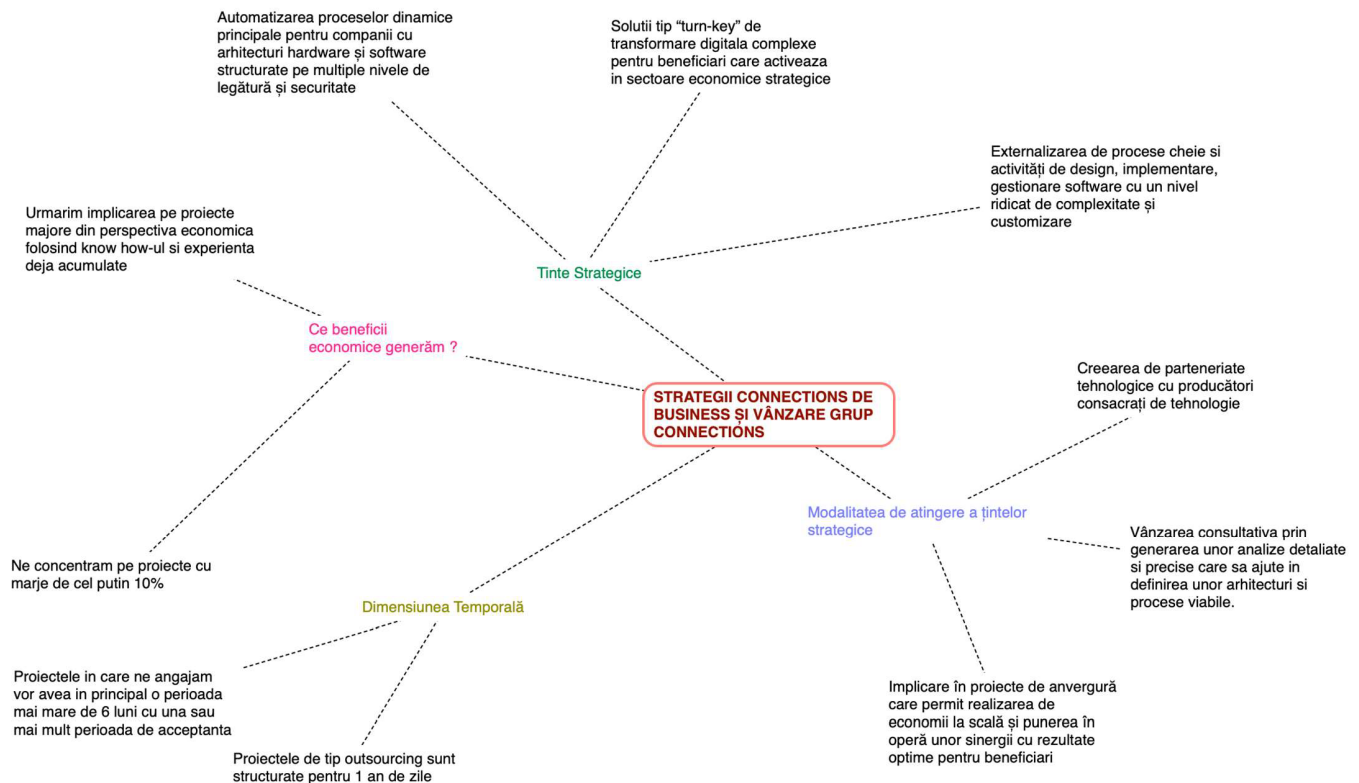
Strengthening budget discipline, increased focus in the area of cash-flow tracking, development of a proactive approach at business unit level in terms of both revenue pipeline and expenditure evolution, budget construction well in advance of the beginning of the next year, correlation of company objectives with the investment plan, the revenue and expense budget, the evaluation framework and the employee career path - these are all elements of a puzzle we have been working on in the first part of 2023 and which we consider "important events" because, once articulated together and put together, they will generate exactly the robustness the company needs to function as a system.

Another highlight of the first half of 2023 is the continued and intensified attraction of highly qualified staff who have already started to make a difference in the company's current project deliveries.

SIGNIFICANT CONTRACTS

- In August 2023, we signed a significant contract worth approximately RON 26 million with an expected gross margin of 8%, with a public institution in Romania. The contract provides for the design and implementation of a hardware and software infrastructure for the management system of the Romanian justice system.
- In September 2023, we signed a contract with a value of 56.48 million RON with an expected gross margin of 4%, with a public institution/government agency in Romania. The contract involves the delivery and implementation of a cyber security infrastructure - hardware and software elements.

4. Business and sales strategy for 2023- 2025



Until 2022, Connections' market approach has been reactive and structured in slow-moving stages. The development plan set out in the private placement, as well as the current global market context, has directed us to shift this strategy towards a multi-pillar standalone model, offering a greater degree of resilience and accelerated scalability. So in the 2022-2024 cycle, Connections has and will be resorting to:

1. Technology partnerships with established technology vendors: UiPath, Microsoft, Aurachain - the ability to deliver projects with the mentioned technologies can pave the way for other possible projects independent of them.
2. Digital Marketing: recent years have marked a shift in the efficiency of the customer acquisition process from the traditional cold calling area to the digital space, through the application of digital marketing techniques. We are already seeing results - customers interested in our products obtained through precisely targeted digital marketing campaigns - geography, industries, interests.
3. Consultative selling - more and more customers are aware of their digitisation needs but are unable to generate detailed and accurate analysis to help suppliers define viable architectures and realistic offerings. We help them by offering consultancy to generate, together with them, useful and effective digitisation models. To this end, we engage or partner with companies or individuals with expertise in the client's field of activity. In other words, we migrate from the area of selling technology services to the area of business services with a technology footprint.
4. We aim to be intensively active in the sphere of public tenders in Romania and the EU, betting on a significant influx of public investment in the field of digitization (PNRR, European funds from 2021-2028). To achieve this goal we plan to build a strong team for the implementation of bidding and participation in public tenders (bid).

5. Significant elements of the Group's activity subsequent to H1 2023

Semester 2 started off strong for Connections, despite a seemingly quieter period - the summer holidays. We managed to sign the two contracts already reported to the Stock Exchange - worth a cumulative value of about RON 82 million, with delivery until the end of 2023 and an expected margin of 5% (cumulative).

In September we completed the capital increase with 1:10 bonus shares.

An important event in the life of the company was, in August, the move to the new headquarters on 71 Buzesti Street. The lease contract we had in the old location expired and, after negotiations with several owners, we decided to stay in the area and move to a newly refurbished building, with major improvements in terms of comfort and functionalities necessary for a technology company. The interior design and fit-out project we implemented was an important item on this year's agenda. We rely on it to attract colleagues to the office in a stylish, relaxed and professional environment.

Another, seemingly minor, but potentially positive development in 2024 is the decision to start work on next year's budgets from 01.09. In this way, we will have much more control over the pipeline of projects for next year and will be able to work actively this autumn on completing it. Thus, we hope that the budget announced in the annual report will have a certainty of being more than 90% achieved.

6. Individual situation analysis (Connections Consult SA): performance and financial position of issuer

6.1 Connections Consult Financial Position in H1 2023

In H1 2023, Connections Consult continued to strengthen its financial position on the Balance Sheet. Non-current assets have seen a slight increase as shown in **Table No. 4** below on the back of capitalisation of internal development expenditure on Connections branded software products (id est LowCode Platform Nexgen, Tudor etc).

Table no. 4- Comparative Summary Half Year 1 Fixed Assets Connections Consult S.A.

| Fixed assets | 31.12.2022 | 30.06.2023 |
|------------------------|-------------------|-------------------|
| Intangible assets | 1.196.167 | 1.511.705 |
| Tangible fixed assets | 219.846 | 168.394 |
| Financial fixed assets | 1.711.595 | 2.298.754 |
| Total | 3.127.608 | 3.978.853 |

Current assets recorded a positive variation on the back of an increase in trade receivables, the balance of which increased mainly due to the recognition of benefits generated by software development projects with public sector institutions. This increase was offset by a decrease in cash available mainly due to invoicing every few months in projects with public institutions on the one hand and the payment of dividends in May on the other. The evolution of current assets is shown in **Table 5** below.

Table no. 5 - Comparative Summary 1st Half Year Current Assets Connections Consult S.A.

| Current assets | 31.12.2022 | 30.06.2023 |
|-------------------------|-------------------|-------------------|
| Stocks | 315 | 1.715 |
| Creator | 17.456.100 | 26.924.649 |
| House and bank accounts | 4.553.405 | 992.135 |
| Total | 22.009.820 | 27.918.499 |

6.2 Explanation of variation of debts

With regard to the Debts recorded by the Company in H1 2023, there is an increase in short-term debts compared to the same period of 2022 mainly due to intra-group transactions, but also to the temporary increase in the credit line balance, against the background of financing projects with public sector institutions. For details see **Table 6** below.

Table no. 6 - Comparative Summary Half Year 1 2023 Liabilities Connections Consult S.A.

| Debts | 31.12.2022 | 30.06.2023 |
|-------------------|-------------------|-------------------|
| Short-term debt | 8.805.434 | 12.737.983 |
| Long-term debt | 725.440 | 718.843 |
| Provisions | 228.276 | 228.276 |
| Income in advance | 1.603.159 | 1.146.120 |
| Total | 10.709.413 | 14.831.222 |

Short-term liabilities increased in line with Connections Consult S.A.'s activity during the 6 months of 2023.

6.3 Active Net

The net asset value of the issuer has, as shown in **Table 7**, increased compared to the previous year due to the generation of significant profits during the year, which also offset the dividend declared and paid in May this year.

Table no. 7 - Comparative Summary 1st semester Activ Net Connections Consult S.A.:

| Net assets | 31.12.2022 | 30.06.2023 |
|---|-------------------|-------------------|
| Paid-up subscribed capital | 1.189.273 | 1.189.273 |
| Capital premium | 11.400.586 | 11.400.586 |
| Book | 143.839 | 143.839 |
| Losses related to equity instruments | 325.001 | 325.001 |
| Retained earnings | 1.184.615 | 1.631.666 |
| Profit at the end of the reporting period | 2.444.327 | 5.049.819 |
| Profit sharing | 122.216 | - |
| Total equity | 15.915.423 | 19.090.182 |

THE FINANCIAL PERFORMANCE OF THE ISSUER.

During H1 2023, Connections Consult SA recorded a substantial increase in net profit margin reaching 19% compared to the 9% margin recorded in H1 2022. At the same time the absolute value of net profit increased from 1,556,002 lei to 5,049,819 lei. This increase in profitability is the result of the significant positive variation (54%) in total income while the growth rate of total expenditure was slower (36%), or, in short, a concentration of efforts on higher margin projects.

7. Risks

The company analyses potential risks through its internal risk management system and tries to anticipate and neutralise them before any potential consequences arise. However, many of the risks to which the Company is subject are beyond its control.

7.1 Risks related to the company's activity

General economic risks - the Issuer's activities are sensitive to economic cycles and general economic conditions. Both international financial crises and the unstable economic environment may have significant negative effects on the Issuer's business, operating results and financial position. Socio-political turmoil may also adversely affect the Company's business.

Risk associated with key people - the company carries out a business that requires advanced knowledge and specialisation. The company depends on recruiting and retaining senior management and skilled employees. The medium and long-term profitability of the company depends, to a large extent, on the performance of qualified employees, staff and executive management, which are particularly important for its development.

Tax and legal risk - the issuer is governed by Romanian legislation and, even if the Romanian legislation has been largely harmonised with EU legislation, further changes may occur, i.e. new laws and regulations may be introduced, which may have effects on the company's activity. Romanian legislation is often unclear, subject to different interpretations and implementation and frequent changes. Both changes in tax and legal legislation and possible events generated by their application may result in possible fines or lawsuits against the company, which may impact the Issuer's activity.

Litigation risk - Although the Issuer takes great care to comply with all legal provisions, in the context of the conduct of its business, the Issuer is subject to litigation risk and other legal proceedings. It is possible that the Issuer may be affected by contractual or non-contractual claims, complaints, including from counterparties in contractual relationships, customers, competitors or regulatory authorities. Any negative publicity associated with such an event may also have an influence.

At the date of this document, the Issuer is not involved in legal proceedings.

Risk of seizure of the Issuer's accounts - seizure of accounts is a foreclosure measure that can be applied to a company. Thus, the Issuer's accounts may be blocked as a result of the attachment if creditors of the Issuer request this measure to recover their debts. The impounding of the Issuer's accounts entails the blocking of the amounts in the impounded accounts and may result in the company being hindered or prevented from honouring its subsequent obligations on agreed terms.

Risk of loss of reputation - is a risk inherent to the Issuer's activity, reputation being particularly important in the business environment, especially if the company wishes to expand its activity to other markets. Ability to expand

the portfolio, in order to develop the activity, is related to the recognition of the Issuer's brand and the establishment of the products on the target markets.

Risk associated with interest rates and funding sources - in the event of a deterioration of the economic environment in which the Issuer operates, the Issuer could find itself unable to take out a new loan on the terms it has previously benefited from, which could lead to increased funding costs and negatively affect the Company's financial situation.

Price risk - this is the risk that the market price of products and services sold by the company will fluctuate to such an extent as to make existing contracts unprofitable. The company closely monitors market prices and, if necessary, may withdraw from contracts that risk becoming unfavourable.

Personal data protection risk - in the course of its business, the company collects, stores and uses data that is protected by personal data protection laws. Although the Issuer takes precautionary measures to protect customer data in accordance with the legal requirements on privacy protection, especially in the context of the implementation of the General Data Protection Regulation (EU) 2016/79 and in Romania (as of 25 May 2018), the risks of data leakage cannot be completely eliminated.

Cash-flow risk - this is the risk that the Company will not be able to meet its payment obligations when due.

Liquidity risk - includes the risk arising from the possibility of non-recovery of debts. Due to the specific nature of its activity, the Company maintains a level of receivables and payables that allows the optimal conduct of its business.

Counterparty risk - this is the risk that a third party natural or legal person will fail to meet its obligations under a financial instrument or customer contract, thereby resulting in a financial loss. The Company is exposed to credit risk from its operating activities (mainly for external trade receivables) and from its financial activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

Risk associated with insolvency and bankruptcy - Romania's bankruptcy and enforcement laws do not provide the same level of rights, remedies and protections enjoyed by creditors under the legal regimes of other EU jurisdictions. In particular, Romanian bankruptcy and enforcement laws and practice may make recovery by Issuers of secured and unsecured claims in Romanian courts more difficult and time-consuming than in other countries. In recent years, insolvency in Romania has experienced an unfavourable dynamic, with insolvent companies, as well as companies reporting net losses, being largely responsible for the worsening payment discipline in the economy as a whole.

Pandemic risk - Although ignored in recent decades, this risk (in particular the risk of global epidemics, i.e. the risk of a pandemic) has relatively recently returned to public attention. Although for some companies this may become an opportunity, at least in the short term, the overall economic impact is considered to be negative. Thus, there are views that, depending on the nature and severity of the epidemic/pandemic, it can induce recessions lasting a quarter or even several years.

Other risks - Potential investors should consider that the risks outlined above are the most significant risks of which the company is aware at the time of writing. However, the risks presented in this section do not necessarily include all those risks associated with the Issuer's business and the Company cannot guarantee that it encompasses all relevant risks. There may be other risk factors and uncertainties of which the Company is not aware at the time of writing which may change the actual results, financial conditions, performance and achievements of the Issuer in the future and lead to a fall in the price of the Company's shares. Investors should also undertake the necessary due diligence in order to make their own assessment of the suitability of the investment.

Therefore, the decision of potential investors as to whether an investment in financial instruments issued by the Issuer is appropriate should be made after a careful assessment of both the risks involved and the other information about the Issuer contained or not contained in this document.

7.2 General risks concerning Shares

Investment Opportunity Assessment

Each potential investor in Shares must determine, based on its own independent analysis and/or professional recommendations which it considers appropriate in the circumstances, the suitability of the investment in question.

Every potential investor should, in particular:

- a) have sufficient knowledge and experience to make a meaningful assessment of the Shares, the benefits and risks of investing in the Shares and the information contained in the Memorandum or any supplement thereto;
- b) have access to and possess the necessary information regarding the appropriate analytical methods and tools to evaluate, in the context of its specific financial situation, an investment in Shares and the impact of Shares on its overall investment portfolio;
- c) have sufficient financial resources and liquidity to bear all the risks of an investment in Shares;
- d) fully understand the terms of the Shares and be familiar with how any relevant indices and financial markets are evolving; and
- e) be able to assess (either on their own or with the assistance of a financial advisor) possible scenarios regarding economic, interest rate and other factors that may affect the investment and their ability to bear the related risks.

Tax regime

Potential buyers and sellers of Shares should be aware that they may be required to pay taxes or other documented fees or commissions in accordance with Romanian law and practice. Prospective investors are advised not to rely solely on the tax information contained in the Memorandum, but to consult their own advisers regarding their specific tax obligations applicable to the purchase, holding or sale of Shares. Only such advisers are in a position to correctly assess the particular situation of each potential investor. This investment analysis should be corroborated with the tax regime sections of this document.

Legislative changes

The terms of the Shares (including any non-contractual obligations arising out of or in connection therewith) shall be based on the relevant laws in force at the date of the Memorandum. No assurance can be given as to the impact of any possible court decisions or legislative changes or official application or interpretation of such laws or administrative practices subsequent to the Document.

The risk of direct investment in shares

Investors should be aware of the risk associated with a direct investment in equities, which is much higher than the risk associated with an investment in government securities or investment fund shares, given the volatile nature of the capital markets and share prices.

Risk associated with future share price and trading liquidity

Share prices and trading liquidity for companies listed on the Multilateral Trading System of the BVB depend on the number and size of buy and sell orders placed by investors. There can be no guarantee as to the future price of the Company's shares and no guarantee as to their liquidity. It is not possible to guarantee that an investor who buys the shares will be able to sell them at any time at a satisfactory price.

Market Value of Shares

The value of the Shares depends on a number of interrelated factors including economic, financial and political events occurring in Romania or elsewhere in the world, including factors affecting the capital markets in general and the stock exchanges on which the Shares are traded. The price at which a holder of Shares will be able to sell the Shares may contain a discount from the purchase price paid by such purchaser, which may be substantial.

8. Corporate governance issues

Starting this year, Connections management has initiated the process of harmonizing reporting standards and procedures to ensure an effective control environment. Accounting policies and procedures are being prepared in accordance with the relevant legislation in force.

9. Executive Team and Board Administration

In 2023, the Group's executive team (Steering Committee) consists of:



Bogdan Liviu Florea - co-CEO

With over 20 years of experience in the IT&C field, Bogdan Liviu Florea is specialized in software project management and integration.

Passionate about business development Bogdan is a graduate of the Vienna University of Economics and Business.

Professional experience:

- July 2005 - Present: co-CEO - Connections Consult
- May 2020 - Present: Member of Board of Advisors - CEE Digital Services Association
- January 2019 - Present: Vice President - Employers Association of the Software and Services Industry (ANIS)
- June 2001 - October 2007: Software Developer / Project Manager - Freescale Semiconductor

Education and training:

- Master of Business Administration - Vienna University of Economics and Business, 2009 - 2011
- Executive MBA - Carlsson School of Management, 2009 - 2010
- Master's and Bachelor's studies - Polytechnic University of Bucharest, 1997 - 2002

Mr. Bogdan Florea holds 74.25% of the Company's shares.

Radu Marcu - Co-CEO

A graduate of the Bucharest Academy of Economic Studies, Radu comes with extensive experience in managing software development activities, as Director of Software On Demand and Business Applications, with strong communication and coordination skills gained over time as a team leader. Mr. Radu Marcu does not own any shares in Connections Consult SA.



Professional experience:

- 2021 - present co-CEO, Connections Group
- 2018-2021 - Director of Software Development and Business Applications
- 2016 - 2018 - Interactive Software - Sharepoint Architect
- 2007 - 2016 - National Defense System, Engineer, Software Developer, Team Leader

Education and

- Bachelor's degree - Technical Military Academy "Ferdinand I"
- Master studies - Academy of Economic Studies,

Bucharest Mr. Radu Marcu holds 0.29% of the Company's shares.

George Nita - Hyperautomation Manager

Graduate of the "Politehnica" University of Bucharest and Software Engineer with over 20 years of experience. Strong coordination and planning skills acquired as a result of 8 years experience as Project Manager. Currently, George is Connections Hiperautomation Manager and RPA Developer with over 4 years of experience.



Professional experience:

- February 2017 - Present: Automation Manager - Connections Consult
- January 2010 - January 2017: Software Engineer - Luxoft

Education and training:

- Bachelor's degree - Polytechnic University of Bucharest, 1997 - 2002

Mr. George Nita holds 1.66% of the Company's shares.

Vlad Sgindar - Service Delivery Manager, Deputy General Manager

Service Delivery Manager with relevant experience and a proven track record of working in the information technology and services industry.

Skills in negotiations, business planning, customer relationship management (CRM) and management.

Graduate of Dimitrie Cantemir Christian University, Finance and Banking, specialized in negotiations, business planning and customer relationship management.



Professional experience:

- September 2015 - Present: Service Delivery Manager - Connections Consult
- June 2013 - August 2015: Business Development Manager - Connections Consult
- September 2008 - June 2013: Underwriter - Asirom - Vienna Insurance Group

Education and

- Bachelor's degree (Finance and Banking) - Dimitrie Cantemir Christian University, 2004 - 2008

Mr. Vlad Sgindar holds 2.50% of the Company's shares.

Magda Cristescu - Operations Manager, Deputy General Manager

Magda is a manager with a wealth of experience in service delivery within the IT&C industry (Genpact, Huawei, Cosmote), and over 5 years of experience in BPO service industry activities.



Professional experience:

- September 2014 - Present: Operations Manager - Connections Consult
- January 2009 - November 2013: Equipment & Services Network Infrastructure Procurement Head of Office - Cosmote
- January 2007 - January 2009: Senior Buyer - Genpact
- January 2006 - January 2007: Logistics & Acceptance Specialist - Huawei Technologies

Education and training:

- Bachelor studies - University of Bucharest, 1995 - 1999

Magda Cristescu holds 0.08% of the Company's shares.

Claudiu Staniloiu - Recruitment & Employer Branding Manager

A graduate of the National School of Political and Administrative Studies in Bucharest, he specializes in R&D strategies, Organization Charting, Coaching, Change Management and Organizational Development. Strong communication and coordination skills acquired in over 7 years of experience in HR.



Professional experience:

- April 2019 - Present: Recruitment & Employer Branding Manager - Connections Consult
- October 2018 - April 2019: HR Manager - Key Way Services
- April 2011 - October 2018: Recruitment, Training & Development Officer - NN Group

Education and training:

- Master studies - National School of Political and Administrative Studies of Bucharest (SNSPA), 2006 - 2008
- Bachelor studies - Ovidius University of Constanta, 2002 - 2006

Mr. Claudiu Staniloiu holds 0.17% of the Company's shares.



Anca-Maria Călin - PR & MKT Manager

Anca has strong communication skills and understanding of market trends and develops PR & MKT strategies focused on strengthening the image of the companies within the Connections group.

Professional experience:

- January 2021 - Present | PR & MKT Manager - Connections Consult
- April 2019 - December 2020 | MKT Specialist - Connections Consult
- June 2018 - March 2019 | Creative Project Manager - Divergent Advertising
- January 2017 - May 2018 | Pricing Analyst - Romania Hypermerche (Cora)

Education and training:

- 2017-2019 - MASTER | Multimedia Audio and Video Production - Faculty of Journalism and Communication Sciences | Bucharest
- 2014-2017 - LICENTA | Advertising - Faculty of Journalism and Communication Sciences | Bucharest

The company's Board of Directors consists of:

- Mr. Bogdan Florea, CEO Connections
- Ms Oana Beldie, lawyer
- Mr. Corneliu Stanciu, entrepreneur

Their CVs can be found in the Investors section of the connections.tech website, [here](#).

10. Statement by management

Bucharest, 15 August 2023

I confirm, to the best of my knowledge, that the financial results for the period from 01.01.2023 to 30.06.2023 give a true and fair view of the assets, liabilities, financial position and income and expenditure position of Connections Consult S.A. for the six months ended 30.06.2023 and their impact on the company's financial statements.

Bogdan Florea
Chairman of the Board and co-CEO Connections Consult S.A.

Radu Marcu
co-CEO Connections Consult S.A.

11. Attachments

ANNEX NO.1- BALANCE SHEET GROUP CONNECTIONS AT 30.06.2023

| Item name | Item no | RON | RON |
|--|-----------|-------------------|-------------------|
| | | 31.12.2022 | 30.06.2023 |
| A. FIXED ASSETS | | | |
| I. INTANGIBLE FIXED ASSETS | 1 | 4.951.387 | 4.997.168 |
| II. TANGIBLE IMMOBILISATIONS | 2 | 259.273 | 257.949 |
| III. FINANCIAL FIXED ASSETS | 3 | 698.357 | 1.316.767 |
| FIXED ASSETS - TOTAL | 4 | 5.909.017 | 6.571.884 |
| B. CURRENT ASSETS | | | |
| I. STOCKS | | | |
| | 5 | 315 | 5.415 |
| II. RECEIVABLES (amounts to be collected after a longer period of time) greater than one year must be submitted separately for each item) | | | |
| | 6 | 15.216.527 | 29.791.771 |
| III. SHORT-TERM INVESTMENTS | | | |
| | 7 | - | - |
| IV. HOUSE AND BANK ACCOUNTS | | | |
| | 8 | 8.274.059 | 3.360.707 |
| CURRENT ASSET | 9 | 23.490.900 | 33.157.893 |
| C. ADVANCE EXPENDITURE | | | |
| | 10 | 1.419.156 | 1.367.256 |
| Amounts to be repaid in up to one year | 11 | 508.740 | 552.673 |
| Amounts to be taken back in more than one year | 12 | 910.417 | 814.583 |
| | | - | - |
| D. DEBTS: AMOUNTS TO BE PAID WITHIN A PERIOD OF UP TO ONE YEAR | | | |
| | 13 | 6.583.782 | 13.023.473 |
| E. NET CURRENT ASSETS / NET CURRENT LIABILITIES | 14 | 16.828.630 | 20.452.952 |
| F. TOTAL ASSETS MINUS CURRENT LIABILITIES | 15 | 23.648.064 | 27.839.420 |
| G. DEBTS: AMOUNTS TO BE PAID OVER A LONGER PERIOD ONE YEAR | | | |
| | 16 | 4.442.247 | 6.999.943 |
| H. PROVIZIOANE | | | |
| | 17 | 228.276 | 228.276 |
| I. PREPAID INCOME | | | |
| | 18 | 1.608.477 | 1.147.891 |
| 1. Investment grants | 19 | 34.881 | 19.141 |
| Amounts to be repaid in up to one year | 20 | 34.881 | 19.141 |
| Amounts to be taken back in more than one year | 21 | - | - |
| 2. Prepaid income | 22 | 1.573.597 | 1.128.750 |
| Amounts to be repaid in up to one year | 23 | 552.347 | 215.000 |

| | | | |
|--|-----------|-------------------|-------------------|
| Amounts to be repaid in up to one year | 24 | 1.021.250 | 913.750 |
| 3. Prepaid income related to assets received by transfer from clients | 25 | - | - |
| Amounts to be repaid in up to one year | 26 | - | - |
| Amounts to be taken back in more than one year | 27 | - | - |
| Negative goodwill | 28 | - | - |
| J. CAPITAL AND RESERVES | | | |
| I. CAPITAL | 29 | 1.189.268 | 1.189.268 |
| 1. Subscribed paid-in capital | 30 | 1.189.268 | 1.189.268 |
| 2. Unsubscribed capital | 31 | - | - |
| 3. The assets of the regie | 32 | - | - |
| 4. Assets of national research and development institutes | 33 | - | - |
| 5. Other equity items | 34 | - | - |
| II. CAPITAL PREMIUM | 35 | 11.400.586 | 11.400.586 |
| III. REVALUATION RESERVES | 36 | - | - |
| IV. RESERVE | 37 | 176.410 | 566.080 |
| Own shares | 38 | - | - |
| Gains related to equity instruments | 39 | - | - |
| Losses related to equity instruments | 40 | - 325.001 | - 325.001 |
| Reserve from translation | | (22) | 423 |
| V. REPORTED PROFIT OR LOSS(A) Balance C | 41 | 1.348.779 | 3.249.055 |
| V. REPORTED PROFIT OR LOSS(A) Balance D | 42 | - | - |
| VI. PROFIT OR LOSS AT THE END OF THE REPORTING PERIOD Sold C | 43 | 4.288.488 | 3.617.040 |
| VI. PROFIT OR LOSS AT THE END OF THE REPORTING PERIOD Sold D | 44 | - | - |
| Profit sharing | 45 | 122.216 | - |
| EQUITY - TOTAL | 46 | 17.956.291 | 19.697.450 |
| Public Heritage | 47 | - | - |
| Private wealth | 48 | - | - |
| CAPITAL - TOTAL (headings 46 + 47 + 48) | 49 | 17.956.291 | 19.697.450 |

ANNEX NO 2- PROFIT AND LOSS ACCOUNT GROUP CONNECTIONS AT 30.06.2023

| Name of indicators | No. Rd. | RON | |
|---|------------|-------------------|-------------------|
| | | 6 months | 6 months |
| 1. Net turnover (headings 02+03-04+05+06) | 1 | 24.770.653 | 39.724.259 |
| Income from Services | 2 | 23.755.721 | 38.705.487 |
| Income from sale of goods | 3 | 1.014.932 | 1.018.772 |
| Trade discounts granted | 4 | - | (1.541) |
| Interest income recorded by deregistered entities and who still have leasing contracts in progress | 5 | - | - |
| Operating subsidy income related to net turnover | 6 | - | - |
| 2. Revenue relating to the cost of work in progress | | - | - |
| Sold C | 7 | - | - |
| Sold D | 8 | - | - |
| 3. Income from the production of tangible and intangible fixed assets (ct 721+722) | 9 | 401.296 | 354.377 |
| 4. Income from the revaluation of tangible fixed assets (ct 755) | 10 | - | - |
| 5. Income from the production of investment property (ct 725) | 11 | - | - |
| 6. Income from operating subsidies | 12 | - | 761.280 |
| 7. Other operating income | 13 | 16.761 | 67.757 |
| of which, income from negative goodwill (ct 7815) | 14 | - | - |
| of which, investment grant income (ct 7584) | 15 | - | 15.740 |
| REVENUE FROM OPERATIONS - TOTAL (rd. 01+ 07 - 08 + 09 + | 16 | 25.188.709 | 40.906.133 |
| 8. a) Expenditure on raw materials and consumables (ct.601+602) | 17 | 61.897 | 65.236 |
| Other material expenditure (ct.603+604+606+608) | 18 | 13.256 | 2.136 |
| b) Other external expenditure (on energy and water)(ct.605) | 19 | 8.648 | 10.375 |
| c) Expenditure on goods (ct.607) | 20 | 990.762 | 1.040.885 |
| Trade discounts received (ct. 609) | 21 | - | - |
| 9. Staff expenditure (headings 23+24), of which: | 22 | 12.877.469 | 15.430.555 |
| a) Wages and allowances (ct.641+642+643+644) | 23 | 12.576.344 | 15.081.095 |
| b) Insurance and social protection expenditure (ct.645+ 646) | 24 | 301.125 | 349.460 |
| 10.a) Value adjustments in respect of tangible fixed assets and intangible assets (headings 26 - 27) | 25 | 194.089 | 370.148 |
| a.1) Expenditure (ct.6811+6813+6817) | 26 | 194.089 | 370.148 |
| a.2) Revenue (ct.7813, 7818) | 27 | - | - |

| | | | |
|--|-----------|-------------------|-------------------|
| b) Value adjustments on current assets (rhs 29-30) | 28 | - | - |
| b.1) Expenditure (ct.654+6814) | 29 | - | - |
| b.2) Revenue (ct.754+7814) | 30 | - | - |
| 11. Other operating expenditure (headings 32 to 38) | 31 | 9.531.461 | 19.234.326 |
| 11.1. Expenditure on external services (items 611+612+613+614+615+621+622+623+624+625+626+627+628) | 32 | 9.246.078 | 18.927.866 |
| 11.2. Expenditure on other taxes, duties and similar charges (c.635) | 33 | 153.394 | 174.825 |
| 11.3 Environmental protection expenditure (ct 652) | 34 | - | - |
| 11.4 Expenditure on the revaluation of tangible fixed assets (ct 655) | 35 | - | - |
| 11.5 Expenditure relating to disasters and similar events (ct 6587) | 36 | - | - |
| 11.6. Other expenditure (ct.651+6581+6582+6583+6588) | 37 | 131.989 | 131.635 |
| Refinancing interest expense recorded by entities removed from the General Register and which still have outstanding contracts for leasing (ct.666*) | 38 | - | - |
| Adjustments to provisions (lines 40-41) | 39 | - | - |
| Expenditure (ct.6812) | 40 | - | - |
| Revenue (ct.7812) | 41 | - | - |
| OPERATING EXPENDITURE - TOTAL (headings 17 to 20 - 21 +22 + 25 + 28 + 31 + 39) | 42 | 23,677,583 | 36.153.660 |
| OPERATING PROFIT OR LOSS: | | | |
| Profit (rd. 16-42)) | 43 | 1.511.127 | 4.752.473 |
| Loss (rd. 42-16) | 44 | - | - |
| 9. Income from participating interests | 45 | - | - |
| of which, income from affiliated entities | 46 | - | - |
| 13. Interest income (ct.766*) | 47 | 76.131 | 13.224 |
| of which, income from affiliated entities | 48 | - | - |
| 14. Operating subsidy income for interest due (ct. 7418) | 49 | - | - |
| 15. Other financial income (ct.762+764+765+767+768+7615) | 50 | 14.344 | 31.193 |
| - of which, income from other fixed assets | 51 | - | - |
| FINANCIAL INCOME - TOTAL (headings 45+47+49+50) | 52 | 90.474 | 44.417 |
| 16. Value adjustments on financial fixed assets and financial investments held as current assets (rhs 54-55) | 53 | - | - |
| Expenditure (ct.686) | 54 | - | - |
| Revenue (ct.786) | 55 | - | - |
| 13. Interest expenditure (ct.666*) | 56 | 79.347 | 16.475 |
| of which, expenditure in relation to affiliated entities | 57 | - | - |

| | | | |
|---|-----------|-------------------|-------------------|
| Other financial charges (ct.663+664+665+667+668) | 58 | 50.835 | 128.976 |
| FINANCIAL EXPENDITURE - TOTAL (headings 53+56+58) | 59 | 130.183 | 145.451 |
| FINANCIAL PROFIT OR LOSS: | | | |
| Profit (rd. 52-59) | 60 | - | - |
| Loss (rd. 59-52) | 61 | 39.708 | 101.034 |
| TOTAL REVENUE (headings 16 + 52) | 62 | 25.279.184 | 40.950.550 |
| TOTAL EXPENDITURE (headings 42 + 59) | 63 | 23.807.765 | 36.299.111 |
| 18. GROSS PROFIT OR LOSS: | | | |
| Profit (rd. 62 - 63) 64 | 64 | 1.471.418 | 4.651.439 |
| - Loss (rd. 63 - 62) | 65 | - | - |
| 19. Corporation tax (ct.691) | 66 | 494.028 | 1.028.837 |
| 20. Other taxes not shown under the above items (item 698) | 68 | 8.961 | 5.562 |
| 21. NET PROFIT OR LOSS FOR THE FINANCIAL YEAR: | | | |
| Loss (rd. 65 + 66 + 67 - 64) | 69 | - | - |
| - Profit (rd. 64 - 65 - 66 - 67) | 70 | - | - |
| | | 968.429 | 3.617.040 |

ANNEX NO.3 - BALANCE SHEET OMFP 1802/2014 CONNECTIONS CONSULT SA JUNE 2023

Bifati numai
dacă
este cazul:

- Mari Contribuabili care depun bilanțul la Bucuresti
- Sucursala
- GIE - grupuri de interes economic
- Activ net mai mic de 1/2 din valoarea capitalului subscris

 An Semestru
Anul **2023**
Versiuni Atenție!

Suma de control 1.189.273

Entitatea CONNECTIONS CONSULT S.A.

Adresa

Județ Bucuresti Sector Sector 1 Localitate Bucuresti

Strada Buzesti Nr. 71 Bloc Scara Ap. Telefon 0372768332

Număr din registrul comerțului J40/11864/2005

Cod unic de inregistrare 1 7 7 5 3 7 6 3

Forma de proprietate

Cod LEI (Legal Entity Identifier , conform ISO 17442)

34--Societati pe actiuni

Activitatea preponderenta (cod si denumire clasa CAEN)

6202 Activități de consultanță în tehnologia informației

Activitatea preponderenta efectiv desfasurata (cod si denumire clasa CAEN)

6202 Activități de consultanță în tehnologia informației

 Raportari contabile semestriale
 Entități mijlocii, mari si entități de interes public
 Entități mici

 Microentități

 Entități de interes public

?

 1. entitățile care au optat pentru un **exercițiu financiar diferit de anul calendaristic**, cf.art. 27 din *Legea contabilității nr. 82/1991*

Raportare contabilă la data de 30.06.2023 întocmită de entitățile cărora le sunt incidente Reglementările contabile privind situațiile financiare anuale individuale și situațiile financiare anuale consolidate, aprobate prin OMFP nr. 1.802/2014, cu modificările și completările ulterioare, coroborat cu art.3 din OMF nr.2195/ 2023 și care în exercițiul financiar precedent au înregistrat o cifră de afaceri mai mare decat echivalentul in lei a 1.000.000 euro.

F10 - SITUATIA ACTIVEI, DATORIILOR SI CAPITALURILOR PROPRII**F20 - CONTUL DE PROFIT ȘI PIERDERE****F30 - DATE INFORMATIVE**

Instrucțiuni

Corelatii

1.Import fisier XML - F10 la 31/12/AP

2.Import fisier XML - F20 la 30/06/AP

Import 'balanta.txt'

Import fisier XML creat cu alte aplicații

VALIDARE

DEBLOCARE

ANULARE

LISTARE

ADMINISTRATOR,**INTOCMIT,**

Numele si prenumele

BOGDAN LIVIU FLOREA

Numele si prenumele

Mirel Lascu

?

Calitatea

11--DIRECTOR ECONOMIC

Semnătura _____

Semnătura _____

Semnătura electronica

Formular VALIDAT

SITUAȚIA ACTIVELOR, DATORIILOR ȘI CAPITALURILOR PROPRII

Cod 10

la data de 30.06.2023

- lei -

| Denumirea elementului | Nr.rd. OMF nr. 2195/ 2023 | Nr. rd. | Sold la: | |
|--|---------------------------------------|--------------|------------|------------|
| | | | 01.01.2023 | 30.06.2023 |
| A | | B | 1 | 2 |
| A. ACTIVE IMOBILIZATE | | | | |
| I. IMOBILIZĂRI NECORPORALE (ct.201+203+205+206+2071+4094 +208-280-290 - 4904) | 01 | 01 | 1.196.167 | 1.511.705 |
| II. IMOBILIZĂRI CORPORALE(ct.211+212+213+214+215+216+217+223+224 +227+231+235+4093-281-291-2931-2935 - 4903) | 02 | 02 | 219.846 | 168.394 |
| III. IMOBILIZĂRI FINANCIARE (ct.261+262+263+265+267* - 296*) | 03 | 03 | 1.711.595 | 2.298.754 |
| ACTIVE IMOBILIZATE - TOTAL (rd. 01 + 02 + 03) | 04 | 04 | 3.127.608 | 3.978.853 |
| B. ACTIVE CIRCULANTE | | | | |
| I. STOCURI (ct.301+302+303+321+322+/-308+323+326+327+328+331+332 +341+345+346+347+/-348+351+354+356+357+358+361+/-368+371+/-378 +381+/-388+4091- 391- 392-393-394-395-396-397-398 - din ct.4428 - 4901) | 05 | 05 | 315 | 1.715 |
| II.CREANȚE | | | | |
| 1. (ct.267*-296*+4092+411+413+418+425+4282+431**+436**+437**+4382 +441**+4424+din ct.4428**+444**+445+446**+447**+4482+451**+453** +456**+4582+461+4662+473** - 491 - 495 - 496 - 4902 +5187) | 06 | 06a (301) | 17.456.100 | 26.924.649 |
| 2. Creanțe reprezentând dividende repartizate în cursul exercițiului financiar (ct. 463) | 07 | 06b (302) | | |
| TOTAL (rd. 06a+06b) | 08 | 06 | 17.456.100 | 26.924.649 |
| III. INVESTIȚII PE TERMEN SCURT (ct.501+505+506+507+ din ct.508*+5113+5114-591-595-596-598) | 09 | 07 | | |
| IV. CASA ȘI CONTURI LA BĂNCI (din ct.508* +ct. 5112+512+531+532+541+542) | 10 | 08 | 4.553.405 | 992.135 |
| ACTIVE CIRCULANTE - TOTAL (rd. 05 + 06 + 07 + 08) | 11 | 09 | 22.009.820 | 27.918.499 |
| C. CHELTUIELI ÎN AVANS (ct. 471) (rd.11+12) | 12 | 10 | 2.140.304 | 2.024.052 |
| Sume de reluat într-o perioadă de până la un an (ct. 471*) | 13 | 11 | 630.623 | 673.286 |
| Sume de reluat într-o perioadă mai mare de un an (ct. 471*) | 14 | 12 | 1.509.681 | 1.350.766 |
| D. DATORII: SUMELE CARE TREBUIE PLĂTITE ÎNTR-O PERIOADĂ DE PÂNĂ LA UN AN (ct.161+162+166+167+168-169+269+401+403+404+405+408+419 +421+423+424+426+427+4281+431***+436***+437***+4381+441***+4423 +4428***+444***+446***+ 447***+4481+451***+453*** +455+456***+457 +4581+462+4661+467+473***+509+5186+519) | 15 | 13 | 8.805.434 | 12.737.983 |
| E. ACTIVE CIRCULANTE NETE/DATORII CURENTE NETE (rd.09+11-13-20-23-26) | 16 | 14 | 13.253.100 | 15.621.432 |
| F. TOTAL ACTIVE MINUS DATORII CURENTE (rd.04 +12+14) | 17 | 15 | 17.890.389 | 20.951.051 |
| G. DATORII:SUMELE CARE TREBUIE PLATITE INTR-O PERIOADA MAI MARE DE UN AN (ct.161+162+166+167+168-169+269+401+403+404+405+408+419 +421+423+424+426+427+4281+431***+436***+437***+4381+441***+4423 +4428***+444***+446***+ 447***+4481+451***+453*** +455+456***+4581 +462+4661+467+473***+509+5186+519) | 18 | 16 | 725.440 | 718.843 |
| H. PROVIZIOANE (ct. 151) | 19 | 17 | 228.276 | 228.276 |
| I. VENITURI IN AVANS (rd. 19 + 22 + 25 + 28) | 20 | 18 | 1.603.159 | 1.146.120 |
| 1. Subvenții pentru investiții (ct. 475), (rd.20+21) | 21 | 19 | 29.562 | 17.370 |
| Sume de reluat într-o perioadă de până la un an (din ct. 475*) | 22 | 20 | 29.562 | 17.370 |
| Sume de reluat într-o perioadă mai mare de un an (din ct. 475*) | 23 | 21 | | |
| 2. Venituri înregistrate în avans (ct. 472) (rd.23+24) | 24 | 22 | 1.573.597 | 1.128.750 |

| | | | | |
|---|----|----|------------|------------|
| Sume de reluat într-o perioadă de până la un an (din ct. 472*) | 25 | 23 | 552.347 | 215.000 |
| Sume de reluat într-o perioadă mai mare de un an (din ct. 472*) | 26 | 24 | 1.021.250 | 913.750 |
| 3. Venituri în avans aferente activelor primite prin transfer de la clienți (ct. 478) (rd.26+27) | 27 | 25 | | |
| Sume de reluat într-o perioadă de până la un an (din ct. 478*) | 28 | 26 | | |
| Sume de reluat într-o perioadă mai mare de un an (din ct. 478*) | 29 | 27 | | |
| Fondul comercial negativ (ct.2075) | 30 | 28 | | |
| J. CAPITAL ȘI REZERVE | | | | |
| I. CAPITAL (rd. 30+31+32+33+34) | 31 | 29 | 1.189.273 | 1.189.273 |
| 1. Capital subscris vărsat (ct. 1012) | 32 | 30 | 1.189.273 | 1.189.273 |
| 2. Capital subscris nevărsat (ct. 1011) | 33 | 31 | | |
| 3. Patrimoniul regiei (ct. 1015) | 34 | 32 | | |
| 4. Patrimoniul institutelor naționale de cercetare-dezvoltare (ct. 1018) | 35 | 33 | | |
| 5. Alte elemente de capitaluri proprii (ct. 1031) | 36 | 34 | | |
| II. PRIME DE CAPITAL (ct. 104) | 37 | 35 | 11.400.586 | 11.400.586 |
| III. REZERVE DIN REEVALUARE (ct. 105) | 38 | 36 | | |
| IV. REZERVE (ct.106) | 39 | 37 | 143.839 | 143.839 |
| Acțiuni proprii (ct. 109) | 40 | 38 | | |
| Câștiguri legate de instrumentele de capitaluri proprii (ct. 141) | 41 | 39 | | |
| Pierderi legate de instrumentele de capitaluri proprii (ct. 149) | 42 | 40 | 325.001 | 325.001 |
| V. PROFITUL SAU PIERDEREA REPORTAT(Ă) | 43 | 41 | 1.184.615 | 1.631.666 |
| SOLD C (ct. 117) | 44 | 42 | 0 | 0 |
| SOLD D (ct. 117) | | | | |
| VI. PROFITUL SAU PIERDEREA LA SFÂRȘITUL PERIOADEI DE RAPORTARE | | | | |
| SOLD C (ct. 121) | 45 | 43 | 2.444.327 | 5.049.819 |
| SOLD D (ct. 121) | 46 | 44 | 0 | 0 |
| Repartizarea profitului (ct. 129) | 47 | 45 | 122.216 | 0 |
| CAPITALURI PROPRII - TOTAL (rd. 29+35+36+37-38+39-40+41-42+43-44-45) | 48 | 46 | 15.915.423 | 19.090.182 |
| Patrimoniul public (ct. 1016) | 49 | 47 | | |
| Patrimoniul privat (ct. 1017) 1) | 50 | 48 | | |
| CAPITALURI - TOTAL (rd. 46+47+48) (rd.04+09+10-13-16-17-18) | 51 | 49 | 15.915.423 | 19.090.182 |

*) Conturi de repartizat după natura elementelor respective.

**) Solduri debitoare ale conturilor respective.

***) Solduri creditoare ale conturilor respective.

1) Se va completa de către entitățile cărora le sunt incidente prevederile Ordinului ministrului finanțelor publice și al ministrului delegat pentru buget nr. 668/2014 pentru aprobarea Precizărilor privind întocmirea și actualizarea inventarului centralizat al bunurilor imobile proprietate privată a statului și a drepturilor reale supuse inventarierii, cu modificările și completările ulterioare.

ADMINISTRATOR,

Numele si prenumele

BOGDAN LIVIU FLOREA

Semnătura _____

Formular
VALIDAT**INTOCMIT,**

Numele si prenumele

Mirel Lascu

Calitatea

11--DIRECTOR ECONOMIC

Semnătura _____

Nr.de inregistrare in organismul profesional:

CONTUL DE PROFIT ȘI PIERDERE

la data de 30.06.2023

Cod 20

- lei -

| Denumirea indicatorilor | Nr.rd. OMF nr.2195/ 2023 | Nr. rd. | Realizari aferente perioadei de raportare | |
|---|-----------------------------------|--------------|---|---------------------------|
| | | | 01.01.2022- 30.06.2022 | 01.01.2023- 30.06.2023 |
| A | | B | 1 | 2 |
| (formulele de calcul se refera la Nr.rd. din col.B) | | | | |
| 1. Cifra de afaceri netă (rd. 02+03-04+06) | 01 | 01 | 17.342.521 | 25.701.611 |
| - din care, cifra de afaceri netă corespunzătoare activității preponderente efectiv desfășurate | 02 | 01a (301) | 17.306.908 | 25.666.039 |
| Producția vândută (ct.701+702+703+704+705+706+708) | 03 | 02 | 16.327.373 | 24.641.162 |
| Venituri din vânzarea mărfurilor (ct. 707) | 04 | 03 | 1.015.148 | 1.060.449 |
| Reduceri comerciale acordate (ct. 709) | 05 | 04 | | |
| — Venituri din dobânzi înregistrate de entitățile radiate din Registrul general și care mai au în derulare contracte de leasing (ct.766*) | | 05 | | |
| Venituri din subvenții de exploatare aferente cifrei de afaceri nete (ct.7411) | 06 | 06 | | |
| 2. Venituri aferente costului producției în curs de execuție (ct.711+712) | | | | |
| Sold C | 07 | 07 | | |
| Sold D | 08 | 08 | | |
| 3. Venituri din producția de imobilizari necorporale și corporale (ct.721+ 722) | 09 | 09 | 125.471 | 354.377 |
| 4. Venituri din reevaluarea imobilizărilor corporale (ct. 755) | 10 | 10 | | |
| 5. Venituri din producția de investiții imobiliare (ct. 725) | 11 | 11 | | |
| 6. Venituri din subvenții de exploatare (ct. 7412 + 7413 + 7414 + 7415 + 7416 + 7417 + 7419) | 12 | 12 | | |
| 7. Alte venituri din exploatare (ct.751+758+7815) | 13 | 13 | 11.476 | 64.209 |
| -din care, venituri din subvenții pentru investiții (ct.7584) | 14 | 14 | 11.060 | 12.192 |
| -din care, venituri din fondul comercial negativ (ct.7815) | 15 | 15 | | |
| VENITURI DIN EXPLOATARE – TOTAL (rd. 01+07-08+09+10+11+12+13) | 16 | 16 | 17.479.468 | 26.120.197 |
| 8. a) Cheltuieli cu materiile prime și materialele consumabile (ct.601+602) | 17 | 17 | 60.233 | 62.982 |
| Alte cheltuieli materiale (ct.603+604+606+608) | 18 | 18 | 12.804 | 35.773 |
| b) Cheltuieli privind utilitățile (ct.605), din care: | 19 | 19 | 8.648 | 10.375 |
| - cheltuieli privind consumul de energie (ct. 6051) | 20 | 19a (302) | 8.648 | 10.375 |
| - cheltuieli privind consumul de gaze naturale (ct. 6053) | 21 | 19b (303) | | |
| c) Cheltuieli privind mărfurile (ct.607) | 22 | 20 | 990.762 | 1.040.885 |
| Reduceri comerciale primite (ct. 609) | 23 | 21 | | |
| 9. Cheltuieli cu personalul (rd. 23+24) | 24 | 22 | 10.110.918 | 11.203.803 |
| a) Salarii și indemnizații (ct.641+642+643+644) | 25 | 23 | 9.892.587 | 10.956.609 |
| b) Cheltuieli cu asigurările și protecția socială (ct.645+646) | 26 | 24 | 218.331 | 247.194 |

| | | | | |
|--|----|----|------------|------------|
| | | | | |
| 10.a) Ajustări de valoare privind imobilizările corporale și necorporale (rd. 26 - 27) | 27 | 25 | 176.376 | 113.025 |
| a.1) Cheltuieli (ct.6811+6813+6817+ din ct.6818) | 28 | 26 | 176.376 | 113.025 |
| a.2) Venituri (ct.7813 + din ct.7818) | 29 | 27 | | |
| b) Ajustări de valoare privind activele circulante (rd. 29 - 30) | 30 | 28 | | |
| b.1) Cheltuieli (ct.654+6814 + din ct.6818) | 31 | 29 | | |
| b.2) Venituri (ct.754+7814 + din ct.7818) | 32 | 30 | | |
| 11. Alte cheltuieli de exploatare (rd. 32 la 37) | 33 | 31 | 4.261.914 | 8.802.106 |
| 11.1. Cheltuieli privind prestațiile externe (ct.611+612+613+614+615+621+622+623+624+625+626+627+628) | 34 | 32 | 3.991.967 | 8.523.295 |
| 11.2. Cheltuieli cu alte impozite, taxe și vărsăminte asimilate; cheltuieli reprezentând transferuri și contribuții datorate în baza unor acte normative speciale(ct. 635 + 6586*) | 35 | 33 | 152.974 | 174.735 |
| 11.3. Cheltuieli cu protecția mediului înconjurător (ct. 652) | 36 | 34 | | |
| 11.4 Cheltuieli din reevaluarea imobilizărilor corporale (ct. 655) | 37 | 35 | | |
| 11.5. Cheltuieli privind calamitățile și alte evenimente similare (ct. 6587) | 38 | 36 | | |
| 11.6. Alte cheltuieli (ct.651+ 6581+ 6582 + 6583 + 6584 + 6588) | 39 | 37 | 116.973 | 104.076 |
| — Cheltuieli cu dobânzile de refinanțare înregistrate de entitățile radiate din Registrul general și care mai au în derulare contracte de leasing (ct.666*) | | 38 | | |
| Ajustări privind provizioanele (rd. 40 - 41) | 40 | 39 | | |
| - Cheltuieli (ct.6812) | 41 | 40 | | |
| - Venituri (ct.7812) | 42 | 41 | | |
| CHELTUIELI DE EXPLOATARE – TOTAL (rd. 17+18+19+20 - 21+22+25+28+31+ 39) | 43 | 42 | 15.621.655 | 21.268.949 |
| PROFITUL SAU PIERDEREA DIN EXPLOATARE: | | | | |
| - Profit (rd. 16 - 42) | 44 | 43 | 1.857.813 | 4.851.248 |
| - Pierdere (rd. 42 - 16) | 45 | 44 | 0 | 0 |
| 12. Venituri din interese de participare (ct.7611+7612+7613) | 46 | 45 | | 970.413 |
| - din care , veniturile obținute de la entitățile afiliate | 47 | 46 | | 970.413 |
| 13. Venituri din dobânzi (ct. 766) | 48 | 47 | 75.966 | 581 |
| - din care , veniturile obținute de la entitățile afiliate | 49 | 48 | | |
| 14. Venituri din subvenții de exploatare pentru dobânda datorată (ct. 7418) | 50 | 49 | 13.401 | 28.134 |
| 15. Alte venituri financiare (ct.762+764+765+767+768+7615) | 51 | 50 | | |
| - din care , venituri din alte imobilizări financiare (ct. 7615) | 52 | 51 | | |
| VENITURI FINANCIARE – TOTAL (rd. 45+47+49+50) | 53 | 52 | 89.367 | 999.128 |
| 16. Ajustări de valoare privind imobilizările financiare și investițiile financiare deținute ca active circulante (rd. 54 - 55) | 54 | 53 | | |
| - Cheltuieli (ct.686) | 55 | 54 | | |
| - Venituri (ct.786) | 56 | 55 | | |
| 17. Cheltuieli privind dobânzile (ct.666) | 57 | 56 | 79.347 | 16.475 |
| - din care , cheltuielile în relația cu entitățile afiliate | 58 | 57 | | |
| 18. Alte cheltuieli financiare (ct.663+664+665+667+668) | 59 | 58 | 28.241 | 76.600 |
| CHELTUIELI FINANCIARE – TOTAL (rd. 53+56+58) | 60 | 59 | 107.588 | 93.075 |

| | | | | | |
|---|----|--------------|------------|------------|--|
| PROFITUL SAU PIERDEREA FINANCIAR(Ă): | | | | | |
| - Profit (rd. 52 - 59) | 61 | 60 | 0 | 906.053 | |
| - Pierdere (rd. 59 - 52) | 62 | 61 | 18.221 | 0 | |
| VENITURI TOTALE (rd. 16 + 52) | 63 | 62 | 17.568.835 | 27.119.325 | |
| CHELTUIELI TOTALE (rd. 42 + 59) | 64 | 63 | 15.729.243 | 21.362.024 | |
| PROFITUL SAU PIERDEREA BRUT(Ă): | | | | | |
| - Profit (rd. 62 - 63) | 65 | 64 | 1.839.592 | 5.757.301 | |
| - Pierdere (rd. 63 - 62) | 66 | 65 | 0 | 0 | |
| 19. Impozitul pe profit (ct.691) | 67 | 66 | 283.590 | 707.482 | |
| 20. Cheltuieli cu impozitul pe profit rezultat din decontările in cadrul grupului fiscal in domeniul impozitului pe profit (ct.694) | 68 | 66a (304) | | | |
| 21. Venituri din impozitul pe profit rezultat din decontările in cadrul grupului fiscal in domeniul impozitului pe profit (ct.794) | 69 | 66b (305) | | | |
| 22. Impozitul specific unor activități (ct. 695) | 70 | 67 | | | |
| 23. Alte impozite neprezentate la elementele de mai sus (ct.698) | 71 | 68 | | | |
| PROFITUL SAU PIERDEREA NET(Ă) A PERIOADEI DE RAPORTARE: | | | | | |
| - Profit (rd. 64 - 65 - 66 - 67 - 68 - 66a + 66b) | 72 | 69 | 1.556.002 | 5.049.819 | |
| - Pierdere (rd. 65 + 66 + 67 + 68 - 64 + 66a - 66b) | 73 | 70 | 0 | 0 | |

*) Conturi de repartizat după natura elementelor respective.

La rândul 25 (cf.OMF nr.2195/ 2023)- se cuprind și drepturile colaboratorilor, stabilite potrivit legislației muncii, care se preiau din rulajul debitor al contului 621 „Cheltuieli cu colaboratorii”, analitic „Colaboratori persoane fizice”.

La rândul 35 (cf.OMF nr.2195/ 2023)- în contul 6586 „Cheltuieli reprezentând transferuri și contribuții datorate în baza unor acte normative speciale” se evidențiază cheltuielile reprezentând transferuri și contribuții datorate în baza unor acte normative speciale, altele decât cele prevăzute de Codul fiscal.

ADMINISTRATOR,

INTOCMIT,

Numele si prenumele

BOGDAN LIVIU FLOREA

Numele si prenumele

Mirel Lascu

Semnătura _____

Calitatea

11--DIRECTOR ECONOMIC

Semnătura _____

Formular
VALIDAT

Nr.de inregistrare in organismul profesional:

DATE INFORMATIVE la data de 30.06.2023

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Cod 30 (formulele de calcul se refera la Nr.rd. din col.B)

- lei -

| I. Date privind rezultatul inregistrat | Nr.rd. OMF nr.2195 / 2023 | Nr. rd. | Nr.unitati | | Sume |
|--|------------------------------------|--------------|---------------------|----------------------------------|--|
| A | | B | 1 | | 2 |
| Unitați care au inregistrat profit | 01 | 01 | 1 | | 5.049.819 |
| Unitați care au inregistrat pierdere | 02 | 02 | | | |
| Unitați care nu au inregistrat nici profit, nici pierdere | 03 | 03 | | | |
| II Date privind platile restante | | Nr. rd. | Total, din care: | Pentru activitatea curenta | Pentru activitatea de investitii |
| A | | B | 1=2+3 | 2 | 3 |
| Plati restante – total (rd.05 + 09 + 15 la 17 + 18) | 04 | 04 | 472.338 | 472.338 | |
| Furnizori restanți – total (rd. 06 la 08) | 05 | 05 | 472.338 | 472.338 | |
| - peste 30 de zile | 06 | 06 | 22.308 | 22.308 | |
| - peste 90 de zile | 07 | 07 | 119.318 | 119.318 | |
| - peste 1 an | 08 | 08 | 330.712 | 330.712 | |
| Obligatii restante fata de bugetul asigurarilor sociale – total(rd.10 la 14) | 09 | 09 | | | |
| - contributi pentru asigurari sociale de stat datorate de angajatori, salariati si alte persoane asimilate | 10 | 10 | | | |
| - contributi pentru fondul asigurarilor sociale de sanatate | 11 | 11 | | | |
| - contribuția pentru pensia suplimentară | 12 | 12 | | | |
| - contributi pentru bugetul asigurarilor pentru somaj | 13 | 13 | | | |
| - alte datorii sociale | 14 | 14 | | | |
| Obligatii restante fata de bugetele fondurilor speciale si alte fonduri | 15 | 15 | | | |
| Obligatii restante fata de alti creditorii | 16 | 16 | | | |
| Impozite, taxe si contributi neplatite la termenul stabilit la bugetul de stat, din care: | 17 | 17 | | | |
| - contributia asiguratorie pentru munca | 18 | 17a (301) | | | |
| Impozite si taxe neplatite la termenul stabilit la bugetele locale | 19 | 18 | | | |
| III. Numar mediu de salariati | | Nr. rd. | 30.06.2022 | | 30.06.2023 |
| A | | B | 1 | | 2 |
| Numar mediu de salariati | 20 | 19 | 232 | | 234 |
| Numarul efectiv de salariati existenti la sfarsitul perioadei, respectiv la data de 30 iunie | 21 | 20 | 248 | | 248 |
| IV. Redevențe plătite în cursul perioadei de raportare, subvenții încasate și creanțe restante | | | | Nr. rd. | Sume (lei) |
| A | | | | B | 1 |
| Redevențe plătite în cursul perioadei de raportare pentru bunurile din domeniul public, permise în concesiune, din care: | | | 22 | 21 | |
| - redevențe pentru bunurile din domeniul public plătite la bugetul de stat | | | 23 | 22 | |
| Redevență minieră plătită la bugetul de stat | | | 24 | 23 | |

| | | | |
|---|----|----------------|-------------------|
| Redevență petrolieră plătită la bugetul de stat | 25 | 24 | |
| Chirii plătite în cursul perioadei de raportare pentru terenuri 1) | 26 | 25 | |
| Venituri brute din servicii plătite către persoane nerezidente , din care: | 27 | 26 | |
| - impozitul datorat la bugetul de stat | 28 | 27 | |
| Venituri brute din servicii plătite către persoane nerezidente din statele membre ale Uniunii Europene, din care: | 29 | 28 | |
| - impozitul datorat la bugetul de stat | 30 | 29 | |
| Subvenții încasate în cursul perioadei de raportare, din care: | 31 | 30 | |
| - subvenții încasate în cursul perioadei de raportare aferente activelor | 32 | 31 | |
| - subvenții aferente veniturilor, din care: | 33 | 32 | |
| - subvenții pentru stimularea ocupării forței de muncă *) | 34 | 33 | |
| - subvenții pentru energie din surse regenerabile | 35 | 33a (316) | |
| - subvenții pentru combustibili fosili | 36 | 33b (317) | |
| Creanțe restante , care nu au fost încasate la termenele prevăzute în contractele comerciale și/sau în actele normative în vigoare, din care: | 37 | 34 | 2.618.197 |
| - creanțe restante de la entități din sectorul majoritar sau integral de stat | 38 | 35 | |
| - creanțe restante de la entități din sectorul privat | 39 | 36 | 2.618.197 |
| V. Tichete acordate salariaților | | Nr. rd. | Sume (lei) |
| A | | B | 1 |
| Contravaloarea tichetelor acordate salariaților | 40 | 37 | 231.690 |
| Contravaloarea tichetelor acordate altor categorii de beneficiari, alții decât salariații | 41 | 37a (302) | |
| VI. Cheltuieli efectuate pentru activitatea de cercetare - dezvoltare **) | | Nr. rd. | 30.06.2022 |
| A | | B | 1 |
| Cheltuieli de cercetare - dezvoltare : | 42 | 38 | |
| - din care, efectuate în scopul diminuării impactului activității entității asupra mediului sau al dezvoltării unor noi tehnologii sau a unor produse mai sustenabile | 43 | 38a (318) | |
| - după surse de finanțare (rd. 40+41) | 44 | 39 | 0 |
| - din fonduri publice | 45 | 40 | |
| - din fonduri private | 46 | 41 | |
| - după natura cheltuielilor (rd. 43+44) | 47 | 42 | 0 |
| - cheltuieli curente | 48 | 43 | |
| - cheltuieli de capital | 49 | 44 | |
| VII. Cheltuieli de inovare ***) | | Nr. rd. | 30.06.2022 |
| A | | B | 1 |
| Cheltuieli de inovare | 50 | 45 | |
| - din care, efectuate în scopul diminuării impactului activității entității asupra mediului sau al dezvoltării unor noi tehnologii sau a unor produse mai sustenabile | 51 | 45a (319) | |
| VIII. Alte informații | | Nr. rd. | 30.06.2022 |
| A | | B | 1 |
| Avansuri acordate pentru imobilizări necorporale (ct. 4094), din care: | 52 | 46 | |
| - avansuri acordate entităților neafiliate nerezidente pentru imobilizări necorporale (din ct. 4094) | 53 | 46a (303) | |

| | | | | |
|---|----|--------------|------------|------------|
| - avansuri acordate entităților afiliate nerezidente pentru imobilizări necorporale (din ct. 4094) | 54 | 46b (304) | | |
| Avansuri acordate pentru imobilizări corporale (ct. 4093), din care: | 55 | 47 | | |
| - avansuri acordate entităților neafiliate nerezidente pentru imobilizări corporale (din ct. 4093) | 56 | 47a (305) | | |
| - avansuri acordate entităților afiliate nerezidente pentru imobilizări corporale (din ct. 4093) | 57 | 47b (306) | | |
| Imobilizări financiare, în sume brute (rd. 49+54) | 58 | 48 | 1.539.965 | 2.298.754 |
| Acțiuni deținute la entitățile afiliate, interese de participare, alte titluri imobilizate și obligațiuni, în sume brute (rd. 50 + 51 + 52 + 53) | 59 | 49 | 1.018.495 | 987.295 |
| - acțiuni necotate emise de rezidenți | 60 | 50 | | |
| - părți sociale emise de rezidenți | 61 | 51 | 1.014.000 | 982.800 |
| - acțiuni și parti sociale emise de nerezidenți, din care: | 62 | 52 | 4.495 | 4.495 |
| - detineri de cel puțin 10% | 63 | 52a (307) | 4.495 | 4.495 |
| - obligațiuni emise de nerezidenți | 64 | 53 | | |
| Creanțe imobilizate, în sume brute (rd. 55+56) | 65 | 54 | 521.470 | 1.311.459 |
| - creanțe imobilizate în lei și exprimate în lei, a caror decontare se face în funcție de cursul unei valute (din ct. 267) | 66 | 55 | 521.470 | 1.311.459 |
| - creanțe imobilizate în valută (din ct. 267) | 67 | 56 | | |
| Creanțe comerciale, avansuri pentru cumpărări de bunuri de natura stocurilor și pentru prestări de servicii acordate furnizorilor și alte conturi asimilate, în sume brute (ct. 4091 + 4092 + 411 + 413 + 418), din care: | 68 | 57 | 11.554.969 | 19.838.059 |
| - creanțe comerciale în relația cu entitățile neafiliate nerezidente, avansuri pentru cumpărări de bunuri de natura stocurilor și pentru prestări de servicii acordate furnizorilor neafiliați nerezidenți și alte conturi asimilate, în sume brute în relație cu neafiliații nerezidenți (din ct. 4091 + din ct. 4092 + din ct. 411 + din ct. 413 + din ct. 418) | 69 | 58 | 1.951.986 | 1.410.524 |
| - creanțe comerciale în relația cu entitățile afiliate nerezidente, avansuri pentru cumpărări de bunuri de natura stocurilor și pentru prestări de servicii acordate furnizorilor afiliați nerezidenți și alte conturi asimilate, în sume brute în relație cu afiliații nerezidenți (din ct. 4091 + din ct. 4092 + din ct. 411 + din ct. 413 + din ct. 418) | 70 | 58a (308) | | |
| Creanțe neîncasate la termenul stabilit (din ct. 4091 + din ct. 4092 + din ct. 411 + din ct. 413) | 71 | 59 | 1.884.156 | 2.618.197 |
| Creanțe în legătură cu personalul și conturi asimilate (ct. 425 + 4282) | 72 | 60 | -220.162 | -287.326 |
| Creanțe în legătură cu bugetul asigurărilor sociale și bugetul de stat (din ct. 431+436+437+4382+ 441 + 4424 + 4428 + 444 + 445 + 446 + 447 + 4482) , (rd.62 la 66) | 73 | 61 | 122.816 | 364.387 |
| - creanțe în legătura cu bugetul asigurărilor sociale (ct.431+437+4382) | 74 | 62 | 122.816 | 235.213 |
| - creanțe fiscale în legătura cu bugetul de stat (ct.436+441+4424+4428+444+446) | 75 | 63 | | 129.174 |
| - subvenții de încasat(ct.445) | 76 | 64 | | |
| - fonduri speciale - taxe și varsăminte asimilate (ct.447) | 77 | 65 | | |
| - alte creanțe în legătura cu bugetul de stat(ct.4482) | 78 | 66 | | |
| Creanțele entității în relațiile cu entitățile afiliate (ct. 451), din care: | 79 | 67 | 4.213.332 | 6.234.204 |
| - creanțe cu entități afiliate nerezidente (din ct. 451), din care: | 80 | 68 | | |

| | | | | |
|---|-----|--------------|-----------|------------|
| - creanțe comerciale cu entități afiliate nerezidente (din ct. 451) | 81 | 69 | | |
| Creanțe în legătură cu bugetul asigurărilor sociale și bugetul de stat neîncasate la termenul stabilit (din ct. 431+ din ct. 436 + din ct. 437 + din ct. 4382 + din ct. 441 + din ct. 4424 + din ct. 4428 + din ct. 444 + din ct. 445 + din ct. 446 + din ct. 447 + din ct. 4482) | 82 | 70 | | |
| Alte creanțe (ct. 453 + 456 + 4582 + 461 + 4662 + 471 + 473), din care: | 83 | 71 | 652.770 | 2.693.625 |
| - decontari privind interesele de participare ,decontari cu actionarii/ asociatii privind capitalul ,decontari din operatiuni in participatie (ct.453+456+4582) | 84 | 72 | | |
| - alte creante in legatura cu persoanele fizice si persoanele juridice, altele decat creantele in legatura cu institutiile publice (institutiile statului) (din ct. 461 + din ct. 471 + din ct.473+4662) | 85 | 73 | 652.770 | 2.693.625 |
| - sumele preluate din contul 542 'Avansuri de trezorerie' reprezentând avansurile de trezorerie, acordate potrivit legii și nedecontate până la data de raportare (din ct. 461) | 86 | 74 | | |
| Dobânzi de încasat (ct. 5187) , din care: | 87 | 75 | | |
| - de la nerezidenti | 88 | 76 | | |
| Dobânzi de încasat de la nerezidenți (din ct. 4518 + din ct. 4538) | 89 | 76a (313) | | |
| Valoarea împrumuturilor acordate operatorilor economici *****) | 90 | 77 | | |
| Investiții pe termen scurt, în sume brute (ct. 501 + 505 + 506 + 507 + din ct.508), din care: | 91 | 78 | | |
| - acțiuni necotate emise de rezidenti | 92 | 79 | | |
| - părți sociale emise de rezidenti | 93 | 80 | | |
| - actiuni emise de nerezidenti | 94 | 81 | | |
| - obligatiuni emise de nerezidenti | 95 | 82 | | |
| - dețineri de obligațiuni verzi | 96 | 82a (320) | | |
| Alte valori de încasat (ct. 5113 + 5114) | 97 | 83 | | |
| Casa în lei și în valută (rd.85+86) | 98 | 84 | 30.732 | 27.752 |
| - în lei (ct. 5311) | 99 | 85 | 30.732 | 27.752 |
| - în valută (ct. 5314) | 100 | 86 | | |
| Conturi curente la bănci în lei și în valută (rd.88+90) | 101 | 87 | 5.059.348 | 990.217 |
| - în lei (ct. 5121), din care: | 102 | 88 | 5.056.359 | 240.694 |
| - conturi curente în lei deschise la bănci nerezidente | 103 | 89 | | |
| - în valută (ct. 5124), din care: | 104 | 90 | 2.989 | 749.523 |
| - conturi curente în valută deschise la bănci nerezidente | 105 | 91 | | |
| Alte conturi curente la bănci și acreditive, (rd.93+94) | 106 | 92 | | |
| - sume în curs de decontare, acreditive și alte valori de încasat, în lei (ct. 5112 + din ct. 5125 + 5411) | 107 | 93 | | |
| - sume în curs de decontare și acreditive în valută (din ct. 5125 + 5414) | 108 | 94 | | |
| Datorii (rd. 96 + 99 + 102 + 103 + 106 + 108 + 110 + 111 + 116 + 119 + 122 + 128) | 109 | 95 | 9.387.239 | 13.479.673 |
| Credite bancare externe pe termen scurt (credite primite de la instituții financiare nerezidente pentru care durata contractului de credit este mai mica de 1 an) (din ct. 519), (rd .97+98) | 110 | 96 | 3.303.929 | 4.996.480 |

| | | | | |
|--|-----|---------------|-----------|-----------|
| - în lei | 111 | 97 | 3.303.929 | 4.996.480 |
| - în valută | 112 | 98 | | |
| Credite bancare externe pe termen lung (credite primite de la instituții financiare nerezidente pentru care durata contractului de credit este mai mare sau egală cu 1 an) (din ct. 162), (rd.100+101) | 113 | 99 | | |
| - în lei | 114 | 100 | | |
| - în valută | 115 | 101 | | |
| Credite de la trezoreria statului si dobanzile aferente (ct. 1626 + din ct. 1682) | 116 | 102 | | |
| Alte împrumuturi și dobânzile aferente (ct. 166 + 1685 + 1686 + 1687) (rd. 104+105) | 117 | 103 | | |
| - în lei si exprimate in lei, a caror decontare se face in functie de cursul unei valute | 118 | 104 | | |
| - în valută | 119 | 105 | | |
| Alte împrumuturi și datorii asimilate (ct. 167), din care: | 120 | 106 | 124.555 | 84.203 |
| - valoarea concesiunilor primite (din ct. 167) | 121 | 107 | | |
| - valoarea obligațiunilor verzi emise de entitate | 122 | 107a (321) | | |
| Datorii comerciale, avansuri primite de la clienți și alte conturi asimilate, în sume brute (ct. 401 + 403 + 404 + 405 + 408 + 419), din care: | 123 | 108 | 1.591.229 | 4.253.877 |
| - datorii comerciale în relația cu entitățile neafiliate nerezidente, avansuri primite de la clienți neafiliați nerezidenți și alte conturi asimilate, în sume brute în relație cu neafiliații nerezidenți (din ct. 401 + din ct. 403 + din ct. 404 + din ct. 405 + din ct. 408 + din ct. 419) | 124 | 109 | 59.971 | 41.392 |
| - datorii comerciale în relația cu entitățile afiliate nerezidente, avansuri primite de la clienți afiliați nerezidenți și alte conturi asimilate, în sume brute în relație cu afiliații nerezidenți (din ct. 401 + din ct. 403 + din ct. 404 + din ct. 405 + din ct. 408 + din ct. 419) | 125 | 109a (309) | | |
| Datorii în legătură cu personalul și conturi asimilate (ct. 421 + 423 + 424 + 426 + 427 + 4281) | 126 | 110 | 768.627 | 801.430 |
| Datorii în legătură cu bugetul asigurărilor sociale și bugetul de stat (ct. 431+436 + 437 + 4381 + 441 + 4423 + 4428 + 444 + 446 + 447 + 4481) (rd.112 la 115) | 127 | 111 | 1.535.140 | 1.364.065 |
| - datorii in legatura cu bugetul asigurarilor sociale (ct.431+437+4381) | 128 | 112 | 586.480 | 641.470 |
| - datorii fiscale in legatura cu bugetul de stat (ct.436+441+4423+4428+444+446) | 129 | 113 | 925.429 | 722.595 |
| - fonduri speciale - taxe si varsaminte asimilate (ct.447) | 130 | 114 | 23.231 | |
| - alte datorii in legatura cu bugetul de stat (ct.4481) | 131 | 115 | | |
| Datoriile entității în relațiile cu entitățile afiliate (ct. 451), din care: | 132 | 116 | | |
| - datorii cu entități afiliate nerezidente 2) (din ct. 451), din care: | 133 | 117 | | |
| - cu scadența inițială mai mare de un an | 134 | 118 | | |
| - datorii comerciale cu entitățile afiliate nerezidente indiferent de scadență (din ct. 451) | 135 | 118a (310) | | |
| Sume datorate actionarilor / asociatilor (ct.455), din care: | 136 | 119 | | |
| - sume datorate actionarilor / asociatilor pers.fizice | 137 | 120 | | |
| - sume datorate actionarilor / asociatilor pers.juridice | 138 | 121 | | |

| | | | | | | |
|---|-----|----------------|-------------------|-------------------|-------------------|--------------|
| Alte datorii (ct. 269 + 453 + 456 + 457 + 4581 + 462 + 4661 + 467 + 472 + 473 + 478 + 509), din care: | 139 | 122 | 2.063.759 | 1.979.618 | | |
| -decontari privind interesele de participare , decontari cu actionarii /asociatii privind capitalul, dividende si decontari din operatii in participatie (ct.453+456+457+4581+467) | 140 | 123 | 1.563.759 | 1.324.159 | | |
| -alte datorii in legatura cu persoanele fizice si persoanele juridice, altele decat datoriile in legatura cu institutiile publice (institutiile statului) 3) (din ct.462+4661+din ct.472+din ct.473) | 141 | 124 | | 5.459 | | |
| - subventii nereluate la venituri (din ct. 472) | 142 | 125 | | | | |
| - varsaminte de efectuat pentru imobilizari financiare si investitii pe termen scurt (ct.269+509) | 143 | 126 | 500.000 | 650.000 | | |
| - venituri în avans aferente activelor primite prin transfer de la clienți (ct. 478) | 144 | 127 | | | | |
| Dobânzi de plătit (ct. 5186), din care: | 145 | 128 | | | | |
| - către nerezidenți | 146 | 128a (311) | | | | |
| Dobânzi de plătit către nerezidenți (din ct. 4518 + din ct. 4538) | 147 | 128b (314) | | | | |
| Valoarea împrumuturilor primite de la operatorii economici ****) | 148 | 129 | | | | |
| Capital subscris vărsat (ct. 1012), din care: | 149 | 130 | 1.189.273 | 1.189.273 | | |
| - acțiuni cotate 4) | 150 | 131 | 1.189.273 | 1.189.273 | | |
| - acțiuni necotate 5) | 151 | 132 | | | | |
| - părți sociale | 152 | 133 | | | | |
| - capital subscris varsat de nerezidenti (din ct. 1012) | 153 | 134 | | | | |
| Brevete si licente (din ct.205) | 154 | 135 | 1.452 | 1.452 | | |
| IX. Informatii privind cheltuielile cu colaboratorii | | Nr. rd. | 30.06.2022 | 30.06.2023 | | |
| A | | B | 1 | 2 | | |
| Cheltuieli cu colaboratorii (ct. 621) | 155 | 136 | 49.574 | 217.098 | | |
| X. Informații privind bunurile din domeniul public al statului | | Nr. rd. | 30.06.2022 | 30.06.2023 | | |
| A | | B | 1 | 2 | | |
| Valoarea bunurilor din domeniul public al statului aflate în administrare | 156 | 137 | | | | |
| Valoarea bunurilor din domeniul public al statului aflate în concesiune | 157 | 138 | | | | |
| Valoarea bunurilor din domeniul public al statului închiriate | 158 | 139 | | | | |
| XI. Informații privind bunurile din proprietatea privată a statului supuse inventarierii cf. OMFP nr. 668/2014 | | Nr. rd. | 30.06.2022 | 30.06.2023 | | |
| A | | B | 1 | 2 | | |
| Valoarea contabilă netă a bunurilor 6) | 159 | 140 | | | | |
| XII. Capital social vărsat | | Nr. rd. | 30.06.2022 | | 30.06.2023 | |
| A | | B | Suma (lei) | % 7) | Suma (lei) | % 7) |
| | | | Col.1 | Col.2 | Col.3 | Col.4 |
| Capital social vărsat (ct. 1012) 7), (rd. 142 + 145 + 149 + 150 + 151 + 152) | 160 | 141 | 1.189.273 | X | 1.189.273 | X |

| | | | | | | |
|--|-----|-----|-----------|-------|-----------|-------|
| - deținut de instituții publice, (rd. 143+144) | 161 | 142 | | | | |
| - deținut de instituții publice de subord. centrală | 162 | 143 | | | | |
| - deținut de instituții publice de subord. locală | 163 | 144 | | | | |
| - deținut de societățile cu capital de stat, din care: | 164 | 145 | | | | |
| - cu capital integral de stat | 165 | 146 | | | | |
| - cu capital majoritar de stat | 166 | 147 | | | | |
| - cu capital minoritar de stat | 167 | 148 | | | | |
| - deținut de regii autonome | 168 | 149 | | | | |
| - deținut de societăți cu capital privat | 169 | 150 | 11.956 | 1,01 | 34.530 | 2,90 |
| - deținut de persoane fizice | 170 | 151 | 1.177.317 | 98,99 | 1.154.743 | 97,10 |
| - deținut de alte entități | 171 | 152 | | | | |

| XIII. Dividende distribuite acționarilor/ asociatilor din profitul reportat | A | Nr. rd. | Sume (lei) | |
|--|-----|---------------|------------|------------|
| | | | 2022 | 2023 |
| Dividende distribuite acționarilor/ asociatilor în perioada de raportare din profitul reportat | 172 | 152a (312) | 0 | 1.875.060 |
| XIV. Repartizări interimare de dividende potrivit Legii nr. 163/2018 | A | Nr. rd. | Sume (lei) | |
| | | B | 2022 | 2023 |
| - dividendele interimare repartizate ⁸⁾ | 173 | 152b (315) | | |
| XV. Creanțe preluate prin cesionare de la persoane juridice *****) | A | Nr. rd. | Sume (lei) | |
| | | B | 30.06.2022 | 30.06.2023 |
| Creanțe preluate prin cesionare de la persoane juridice (la valoarea nominală), din care: | 174 | 153 | | |
| - creanțe preluate prin cesionare de la persoane juridice afiliate | 175 | 154 | | |
| Creanțe preluate prin cesionare de la persoane juridice (la cost de achiziție), din care: | 176 | 155 | | |
| - creanțe preluate prin cesionare de la persoane juridice afiliate | 177 | 156 | | |
| XVI. Venituri obținute din activități agricole *****) | A | Nr. rd. | Sume (lei) | |
| | | B | 30.06.2022 | 30.06.2023 |
| Venituri obținute din activități agricole | 178 | 157 | | |
| XVII. Cheltuieli privind calamitățile și alte evenimente similare (ct. 6587), din care: | A | Nr. rd. | Sume (lei) | |
| | | B | 30.06.2022 | 30.06.2023 |
| - inundații | 180 | 157b (323) | | |
| - secetă | 181 | 157c (324) | | |
| - alunecări de teren | 182 | 157d (325) | | |

ADMINISTRATOR,**INTOCMIT,**

Numele si prenumele

BOGDAN LIVIU FLOREA

Numele si prenumele

Mirel Lascu

Semnatura _____

Calitatea

11--DIRECTOR ECONOMIC

Semnatura _____

Nr.de inregistrare in organismul profesional:

**Formular
VALIDAT**

*) Subvenții pentru stimularea ocupării forței de muncă (transferuri de la bugetul de stat către angajator) - reprezintă sumele acordate angajatorilor pentru plata absolvenților instituțiilor de învățământ, stimularea șomerilor care se încadrează în muncă înainte de expirarea perioadei de șomaj, stimularea angajatorilor care încadrează în munca pe perioada nedeterminată șomeri în vârstă de peste 45 de ani, șomeri întreținători unici de familie sau șomeri care în termen de 3 ani de la data angajării îndeplinesc condițiile pentru a solicita pensia anticipată parțială sau de acordare a pensiei pentru limita de vârstă, ori pentru alte situații prevăzute prin legislația în vigoare privind sistemul asigurărilor pentru șomaj și stimularea ocupării forței de muncă.

**) Se va completa cu cheltuielile efectuate pentru activitatea de cercetare-dezvoltare, respectiv cercetarea fundamentală, cercetarea aplicativă, dezvoltarea tehnologică și inovarea, stabilite potrivit prevederilor Ordonanței Guvernului nr. 57/2002 privind cercetarea științifică și dezvoltarea tehnologică, aprobată cu modificări și completări prin Legea nr. 324/2003, cu modificările și completările ulterioare.

***) Se va completa cu cheltuielile efectuate pentru activitatea de inovare. La completarea rândurilor corespunzătoare capitolelor VI și VII sunt avute în vedere prevederile Regulamentului de punere în aplicare (UE) 2020/1197 al Comisiei din 30 iulie 2020 de stabilire a specificațiilor tehnice și a modalităților în temeiul Regulamentului (UE) 2019/2152 al Parlamentului European și al Consiliului privind statisticile europene de întreprindere și de abrogare a 10 acte juridice în domeniul statisticilor de întreprindere, publicat în Jurnalul Oficial al Uniunii Europene, seria L, nr. 271 din 18 august 2020. Prin acest Regulament a fost abrogat Regulamentul de punere în aplicare (UE) nr. 995/2012 al Comisiei din 26 octombrie 2012 de stabilire a normelor de punere în aplicare a Deciziei nr. 1.608/2003/CE a Parlamentului European și a Consiliului privind producția și dezvoltarea statisticilor comunitare în domeniul științei și al tehnologiei.

****) În categoria operatorilor economici nu se cuprind entitățile care intra în sfera de reglementare contabilă a Bancii Naționale a României, respectiv a Autorității de Supraveghere Financiară, societățile reclassificate în sectorul administrației publice și instituțiile fără scop lucrativ în serviciul gospodăriilor populației.

*****) Pentru creanțele preluate prin cesionare de la persoane juridice se vor completa atât valoarea nominală a acestora, cât și costul lor de achiziție.

Pentru statutul de 'persoane juridice afiliate' se vor avea în vedere prevederile art. 7 pct. 26 lit. c) și d) din Legea nr.227/2015 privind Codul Fiscal, cu modificările și completările ulterioare.

*****) Conform art. 11 din Regulamentul Delegat (UE) nr. 639/2014 al Comisiei din 11 martie 2014 de completare a Regulamentului (UE) nr. 1307/2013 al Parlamentului European și al Consiliului de stabilire a unor norme privind plățile directe acordate fermierilor prin scheme de sprijin în cadrul politicii agricole comune și de modificare a anexei X la regulamentul menționat, '(1) ... veniturile obținute din activitățile agricole sunt veniturile care au fost obținute de un fermier din activitatea sa agricolă în sensul articolului 4 alineatul (1) litera (c) din regulamentul menționat (R (UE) 1307/2013), în cadrul exploatației sale, inclusiv sprijinul din partea Uniunii din Fondul european de garantare agricolă (FEGA) și din Fondul european agricol pentru dezvoltare rurală (FEADR), precum și orice ajutor național acordat pentru activități agricole, cu excepția plăților directe naționale complementare în temeiul articolelor 18 și 19 din Regulamentul (UE) nr. 1307/2013.

Veniturile obținute din prelucrarea produselor agricole în sensul articolului 4 alineatul (1) litera (d) din Regulamentul (UE) nr. 1307/2013 ale exploatației sunt considerate venituri din activități agricole cu condiția ca produsele prelucrate să rămână proprietatea fermierului și ca o astfel de prelucrare să aibă ca rezultat un alt produs agricol în sensul articolului 4 alineatul (1) litera (d) din Regulamentul (UE) nr. 1307/2013.

Orice alte venituri sunt considerate venituri din activități neagricole.

(2) În sensul alineatului (1), 'venituri' înseamnă veniturile brute, înaintea deducerii costurilor și impozitelor aferente. ...'.

1) Se vor include chirii plătite pentru terenuri ocupate (culturi agricole, pășuni, fânețe etc.) și aferente spațiilor comerciale (terase etc.) aparținând proprietarilor privați sau unor unități ale administrației publice, inclusiv chirii pentru folosirea luciului de apă în scop recreativ sau în alte scopuri (pescuit etc).

2) Valoarea înscrisă la rândul 'datorii cu entități afiliate nerezidente (din ct. 451), din care: NU se calculează prin însumarea valorilor de la rândurile 'cu scadența inițială mai mare de un an' și 'datorii comerciale cu entități afiliate nerezidente indiferent de scadență (din ct. 451)'.
3) În categoria 'Alte datorii în legătură cu persoanele fizice și persoanele juridice, altele decât datoriile în legătură cu instituțiile publice (instituțiile statului)' nu se vor înscrie subvențiile aferente veniturilor existente în soldul contului 472.

4) Titluri de valoare care conferă drepturi de proprietate asupra societăților, care sunt negociabile și tranzacționate, potrivit legii.

5) Titluri de valoare care conferă drepturi de proprietate asupra societăților, care nu sunt tranzacționate.

6) Se va completa de către operatorii economici cărora le sunt incidente prevederile Ordinului ministrului finanțelor publice și al ministrului delegat pentru buget nr. 668/2014 pentru aprobarea Precizărilor privind întocmirea și actualizarea inventarului centralizat al bunurilor imobile proprietate privată a statului și a drepturilor reale supuse inventarierii, cu modificările și completările ulterioare.

7) La secțiunea 'XII Capital social vărsat', cf. OMF 2195/ 2023, la rd.161-171, în col. 2 și col. 4 entitățile vor înscrie procentul corespunzător capitalului social deținut în totalul capitalului social vărsat, înscris la rd.160.

8) La acest rând se cuprind dividendele repartizate potrivit Legii nr. 163/2018 pentru modificarea și completarea Legii contabilității nr. 82/1991, modificarea și completarea Legii societăților nr. 31/1990, precum și modificarea Legii nr. 1/2005 privind organizarea și funcționarea cooperăției.

Solduri / Rulaje de preluat din balanta contabila in formularele F10 si F20 col.2 (an curent)

Atentie ! Selectati mai întâi tipul entității (mari si mijlocii/ mici/ micro) !

| Nr.cr. | Cont | Suma | |
|--------|----------------------------|------|---|
| 1 | Alege cont | | - |
| | | | + |

Preluare F10, F20 col.2

Sterge date incarcate